

# Beverly KOO

Partner

Capital Markets | PE/VC, M&A Regulatory and Compliance



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Hong Kong

Beverly Koo is a partner of Koo, Li & Partners LLP in association with Merits & Tree LLP. She specialises in HK capital markets, investment and M&A, corporate compliance, and general corporate/commercial transactions.

Beverly practiced law for many years with leading US law firms including Morgan, Lewis & Bockius LLP, Orrick, Herrington & Sutcliffe LLP, and Paul Hastings LLP. Beverly specializes in capital markets, investment, financing, mergers and acquisitions, and government regulation and compliance, handling a large number of Hong Kong and overseas listing projects, post-listing financing, listing and corporate compliance (including securities regulation and ongoing compliance matters of the Hong Kong Stock Exchange), investment and financing (including Hong Kong and cross-border mergers and acquisitions, acquisitions, and corporate restructuring by listed companies and private enterprises), project cooperation, sales and purchases, and other projects. Attorney Gu has also served as a lecturer for finance and regulation courses in the PCLL program at City University of Hong Kong. Before becoming a practicing lawyer, Attorney Gu managed a French winery business and worked at Morgan Stanley.

## Achievements

### Capital Markets

- Acted as Hong Kong legal counsel for CCB International Finance, as the sponsor and underwriter, in the initial public offering (including international placement under Rule S) on the Main Board of The Stock Exchange of Hong Kong Limited for Sanxun Holdings Group Co., Ltd. (a residential property real estate developer headquartered in Shanghai, rooted in Anhui Province, and laid out in the Yangtze River Delta region).

- Acted as Hong Kong legal counsel for China Everbright Finance, as the sponsor and underwriter, in the initial public offering (including international placement under Rule S) on the Main Board of The Stock Exchange of Hong Kong Limited for Huaibei GreenGold Industry Investment Co., Ltd. (a state-owned background building materials supplier in Huaibei City, Anhui Province).
- Provided legal services as Hong Kong legal counsel for China Treasures New Materials Group Ltd. (a producer of biodegradable plastic products in Northeast China) in its listing project on the Main Board of The Stock Exchange of Hong Kong Limited.
- Provided legal services as Hong Kong legal counsel for Welif Technology Limited (the third largest full-service Chinese banquet restaurant group in the Hong Kong catering market) in its initial public offering (including international placement under Rule S) on the Main Board of The Stock Exchange of Hong Kong Limited with a total amount of US\$19.2 million.
- Acted as Hong Kong legal advisor for Flat Glass Group Co., Ltd. (the world's and China's largest photovoltaic glass manufacturer) in its A-share initial public offering on the Shanghai Stock Exchange, with a fundraising amount of US\$37 million.
- Provided legal services as Hong Kong legal counsel for Prosperous Industrial (Holdings) Limited (a leading global manufacturer of leisure bags and backpacks, known for brand design, development, and quality supply chain management services) in its initial public offering (including international placement under Rule S) on the Main Board of The Stock Exchange of Hong Kong Limited with a total amount of US\$32 million.
- Provided legal services as Hong Kong legal counsel for LHN Limited (a Singapore-based real estate management and logistics services group) in its public offering (including international placement under Rule S) on the Main Board of The Stock Exchange of Hong Kong Limited with a total amount of US\$10.3 million. After the listing of its shares on the Main Board of The Stock Exchange of Hong Kong Limited, the company became a dual-listed company on both the Main Board of The Stock Exchange of Hong Kong Limited and the Catalist Board of Singapore Exchange.
- Acted as Hong Kong legal counsel for Fidelity Finance, as the sponsor and underwriter, in the initial public offering of TOMO Holdings Limited (primarily engaged in the passenger car leather interior business and electronic accessories business in Singapore) on the GEM Board of The Stock Exchange of Hong Kong Limited with a total amount of US\$10.5 million.
- Acted as Hong Kong legal counsel for the exclusive sponsor Cinda International, as the sponsor and underwriter, in the initial public offering of Food Wise Holdings Limited (the largest Vietnamese restaurant operator in Hong Kong) on the Main Board of The Stock Exchange of Hong Kong Limited with a total amount of US\$12.9 million (including international placement under Rule 144A and Regulation S of the United States).
- Provided legal services as Hong Kong legal counsel for Virscend Education Company Limited (the largest private education service provider from preschool to grade 12 in Southwest China) in its initial public offering (including international placement under Rule 144A and Regulation S of the United States) on the Main Board of The Stock Exchange of Hong Kong Limited with a total amount of US\$259 million.
- Provided legal services as Hong Kong legal counsel for Flat Glass Group Co., Ltd. (the world's and China's largest photovoltaic glass manufacturer) in its H-share initial public offering on the Main Board of The Stock Exchange of Hong Kong Limited with a total amount of US\$122 million.
- Acted as Hong Kong legal counsel for the sponsor Tianda Finance Asia Limited, as the sponsor, in the reverse takeover project of BeijingWest Industries International Limited, a Hong Kong-listed Chinese auto parts manufacturer, which was considered a new listing application. The reverse takeover project involved a very substantial acquisition by BeijingWest Industries International Limited of BWI Europe and its subsidiaries from its parent company for HK\$997 million.
- Provided legal services as Hong Kong legal counsel for Ernest Borel Holdings Limited (one of the oldest Swiss watch manufacturers) in its initial public offering on the Main Board of The Stock Exchange of Hong Kong Limited with a total amount of US\$25.5 million.
- Acted as Hong Kong legal counsel for the joint sponsors BOC International and Industrial Securities as sponsors and underwriters, in the initial public offering of Goldpac Group Limited (a leading Chinese provider of financial card, card personalization services, and on-site card issuance system solutions) on the Main Board of The Stock Exchange of Hong Kong Limited with a total amount of US\$159 million.
- Provided legal services as Hong Kong legal counsel for Freetech Road Recycling Technology (Holdings) Limited (a Chinese asphalt pavement maintenance service provider) in its initial public offering on the Main Board of The Stock Exchange of Hong Kong Limited with a total amount of US\$93.4 million.
- Acted as Hong Kong legal counsel for the sponsor Cinda International, as the sponsor and underwriter, in the initial public offering of Speedy Global Holdings Limited (a leading apparel supply chain service provider) on the Main Board of The Stock Exchange of

Hong Kong Limited with a total amount of US\$15.8 million.

- Provided legal services as Hong Kong legal counsel for Huazhong In-Vehicle Holdings Company Limited (formerly known as Huazhong Holdings Limited, one of the main suppliers of automotive body parts in China) in its initial public offering on the Main Board of The Stock Exchange of Hong Kong Limited with a total amount of US\$36 million.
- Acted as Hong Kong legal counsel for the sponsor CCB International, as the sponsor and underwriter, in the initial public offering of Tian Lun Gas Holdings Limited (a Chinese pipeline gas operator) on the Main Board of The Stock Exchange of Hong Kong Limited with a total amount of US\$60.5 million.
- Provided legal services as Hong Kong legal counsel for Youyuan International Holdings Limited (a leading Chinese packaging paper manufacturer) in its initial public offering (including international placement under Rule 144A and Regulation S of the United States) on the Main Board of The Stock Exchange of Hong Kong Limited with a total amount of US\$83 million.
- Provided legal services as Hong Kong legal counsel for Cimc Enric Holdings Ltd. (an international company mainly engaged in the manufacturing of transportation, processing, and storage equipment for the energy, chemical, and liquid food industries) in matters including very substantial acquisitions, clean waiver applications, reverse takeovers, and re-listing applications.
- Provided legal services as Hong Kong legal counsel for China SCE Group Holdings Limited (a high-end residential real estate developer in China) in its initial public offering (including international placement under Rule 144A and Regulation S of the United States) on the Main Board of The Stock Exchange of Hong Kong Limited with a total amount of US\$200 million.
- Acted as Hong Kong legal counsel for the underwriters Citigroup, Morgan Stanley, and UBS, as sponsors and underwriters, in the initial public offering of Longfor Group Holdings Limited (a Hong Kong-listed real estate company) on the Main Board of The Stock Exchange of Hong Kong Limited with a total amount of US\$1.045 billion (including international placement under Rule 144A and Regulation S of the United States).

## M&A

- Represented Sequoia Capital in its investment in SSENSE, an international trend e-commerce platform.
- Represented LHN Limited of Singapore in investing in/acquiring nearly 20 different real estate or logistics projects in Singapore, Cambodia, and other Southeast Asian countries.
- Represented Leyou Technologies Holdings Limited in its acquisition of Digital Extremes, a multi-platform video game developer in Canada.
- Represented Profit Shine Holdings Limited (a subsidiary of Westminster Travel Service Limited, a Singapore-listed company) in the acquisition of all issued shares of Tongjilong (Hong Kong) Limited from Tongjilong Holdings (Hong Kong) Limited for HK\$79 million.

## Education

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PCLL, City University of Hong Kong

LL.B., City University of Hong Kong

BCom (Finance & Accounting), McGill University, Canada

## Admissions

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Hong Kong (Solicitor)

# Language

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Chinese、Japanese、Cantonese