

# Gulong REN Partner

Banking and Finance | PE/VC, M&A



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Gulong Ren is a partner at Merits & Tree. Prior to joining M&T, Mr. Ren had worked at both international and PRC leading law firms for a long time and has experience working in an international bank.

Mr. Ren specializes in banking and finance and cross border transactions. He has advised various financial institutions, including major international banks and key Chinese financial institutions, as well as multinational companies. Mr. Ren understands the concerns of different parties to a transaction. He has rich experience in handling cross-border transactions, including direct investment, mergers and acquisitions, debt/equity financing, etc. His experience covers a wide range of sectors including Financial Services, Transportation, Resources and Mining, Energy and Utilities, Health and Life Sciences, Property, Construction and Infrastructure.

Mr. Ren is frequently recognized as an expert in the banking & finance area by Chambers, Legal 500, and Asialaw. He authored several books, including Law and Practice of International Finance, Banking and Finance Law - Recent Developments in China, China Chapter of Lending and Secured Finance, China Chapter of Acquisition and Leveraged Finance, and Legal Practice of Overseas Investment and Acquisition. Mr. Ren is currently a part-time supervisor and lecturer for the Juris Master program at the Law School of Beijing Foreign Studies University, Beijing University of Chemical Technology.

## Achievements

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## Financial Regulatory and General Banking

- Provided legal services to numerous international banks (including but not limited to Bank of America, BNP Paribas, Barclays, Standard Chartered, HSBC, Royal Bank of Scotland, Deutsche Bundesbank, Commerzbank, Nordea, DBS, Rabobank) for financing involving China
- Provided legal services for Hong Kong branches of many Chinese financial institutions for loans, convertible bonds, pre-IPO finance and other finance
- Provided legal services for dozens of assets finance by CEXIM, BOCOMM, BNP Paribas, SCB and other financial institutions
- Provided legal services for the syndicated loan and subsequent amendments provided by a European bank-led consortium to Haarslev
- Advised multiple international banks on debt restructuring involving the merger of COSCO and China Shipping
- Provided legal consulting services for various acquisition finance of Bank of Beijing
- Provided legal consulting for BT's foreign debt and foreign exchange issues involving China
- Provided regulatory services for Meituan, DaoJia for their finance and payment business
- Provided Chinese legal advice for the bankruptcy liquidation of a fund of a Chinese-funded financial institution in the Cayman Islands by the bankruptcy trustee of a Cayman company
- Provided legal consulting services for a South Korean bank selling its equity in domestic and foreign banks in China
- Provided consulting services for a US fund's debt financing involving China
- Issued expert opinions to the Singapore High Court and the Hong Kong High Court on foreign exchange regulations and underground banking in China

## Cross-border Investment and Financing

- Provided legal services for CHALCO in Simandou Iron Ore project
- Provided legal services for the Eurasia Fund's investment in the Kamchay Hydropower Project in Cambodia.
- Provided legal services for the financing of Shenhua's Java 7 Power Plant and South Sumatra 1 Power Plant projects in Indonesia.
- Provided services for the Cambodian project owner in negotiations with Chinese contractors and Chinese banks on construction and financing cooperation.
- Provided legal services for Baiyin Nonferrous's multiple overseas mineral mergers and acquisitions financing.
- Provided legal services for ICBC's financing of TBEA's power supply project in Angola.
- Provided legal services for the Export-Import Bank of China's financing of the Nepal Airport project.
- Provided legal services for a large number of overseas projects of China Export & Credit Insurance Corporation, involving ASEAN (Indonesia, Vietnam, Malaysia, Cambodia), South Asia (Maldives, Pakistan, Bangladesh), Middle East and Africa (UAE, Egypt, Ethiopia, Ghana), Latin America (Brazil, Mexico, Argentina), as well as Papua New Guinea, Russia, Belarus, and many other countries.
- Provided services for numerous overseas financing projects of the China Development Bank, including: Maldives Airport supporting projects, overwater airport project, Ethiopian oil and gas project, Ethiopian sugar factory project, Sri Lanka Port City project, CGN UK Hinkley Point C Nuclear Power Station project, and wind power projects in Sweden.

## Corporate, Mergers and Acquisitions

- Provided services for the capital increase of a subsidiary, implementation of mixed-ownership reform, and equity incentive plan for China National Materials Import & Export Corporation.
- Provided full-service for CBC's acquisition of Puli Rui Medical Technology (Suzhou) Co., Ltd.

- Provided services for WuXi AppTec's acquisition of Wuhan Shumi Brain Science and Technology Co., Ltd.
- Provided services for China National Adjustment Fund (managed by Chengtong Fund) on various projects, including investments in Fonojan (with an overseas structure), Jia Chen Xi Hai (Hangzhou) Biotechnology Co., Ltd. (with a VIE structure), and Pharmaron (Nanjing) Technology Co., Ltd., among others
- Provided services for Sichuan Rui'er Pharmaceutical Co., Ltd.'s acquisition of Zhejiang Haohua Pharmaceutical Co., Ltd.
- Provided legal services for Longrui New Energy's acquisition, finance and refinance of numerous photovoltaic power stations
- Provided legal services to many start-up companies for their equity finance.

## Honors

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- 🏆 2024-2025 Chambers Global Legal Guide - Banking and Finance Ranked Lawyer
- 🏆 2018, 2019, 2024-2025 Chambers Greater China Region Guide - Banking and Finance Ranked Lawyer
- 🏆 2025 The Legal 500 Projects and Energy: PRC firms - Recommended Lawyer
- 🏆 2017-2018 The Legal 500 Banking and Finance: PRC firms - Recommended Lawyer
- 🏆 Selected into the Ministry of Justice's Foreign-related Lawyers Talent Pool
- 🏆 2022 The Law Review Expert in the Expert Database

## Social Positions

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- Off-campus Tutor for Master of Law Graduate Students at China University of Political Science and Law, Beijing Foreign Studies University, and Beijing University of Chemical Technology.

## Education

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Finance and Investment course, Tsinghua PBCSF

LL.M., University of International Business and Economics

LL.B., Shanghai International Studies University

## Admissions

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PRC Bar

# Language

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Chinese、English